CLEAR LAKE VISTA | 297 MULTIFAMILY UNITS BEST IN CLASS ASSET IN BOOMING SAVANNAH, GA

1

IIm.

REAL HOUSE







DISCLAIMER AND CONFIDENTIALITY AGREEMENT

The material contained in this package is confidential, furnished to a limited number of investors and financial institutions solely for the purpose of evaluating an investment in an entity to be formed as described herein or in the accompanying materials. It is not to be used for any other purpose or made available to any other person without the express written consent of Real House Partners ("the Sponsor"). This document does not constitute an offer of, or the solicitation of an offer to buy, any securities in the United States or to any person in any other jurisdiction to whom or in which such offer or solicitation is unlawful. Any offer to invest in these real estate assets will be made only with the formal delivery of all legal documents required for such a purpose including a subscription agreement which should be reviewed in an independent manner by each potential investor, with the support of qualified advice provided by their own financial, legal and tax advisors. In case of contradiction between this document and any formal legal documents related to the investment opportunity described herein, the formal legal documents will supersede.

This package was prepared by the Sponsor in good faith and has been reviewed by its representatives. These materials are based in part upon internal information obtained by the Sponsor and from sources the Sponsor deems to be reliable. It contains selected information pertaining to the Sponsor and certain proposed real estate acquisitions and does not purport to be all-inclusive or to contain all the information which prospective lenders or investors may require in order to invest in this transaction. It should be noted that any and all financial projections are provided for general reference purposes only in that they are based on assumptions relating to the general economy, competition, and other factors beyond the control of the Sponsor and, therefore, are subject to material variation. It is not possible to predict whether the assumptions made in preparing the projected financial information will be valid, and actual results may prove to be materially higher or lower than those contained in the projections. Projections are based on current information and assumptions and are subject to change as conditions develop. Although the Sponsor believes that the expectations reflected in the projected financial information are reasonable, there can be no assurance that the results contemplated in such information will be realized and the inclusion of such information should not be relied upon or regarded as a representation that any strategy, objective or other plan will be achieved.

Neither the Sponsor nor its respective officers, agents, representatives, directors, employees or affiliates have made any representation or warranty, expressed or implied, as to the accuracy or completeness of this information or any of its contents, and no legal commitments or obligations shall arise by reason of this package or its contents.

Neither Sponsor, nor its respective officers, agents, representatives, directors, employees or affiliates are acting as tax advisors. Please consult your accountant or tax advisor as to the benefits derived by investing in real estate.

REAL HOUSE PARTNERS

2411 Olleros Street, 803 office, City of Buenos Aires, Argentina. (+5411) 4500-0464 | <u>www.realhouse.lat</u>



EXECUTIVE SUMMARY

Real House Partners (POH or Sponsor) is raising \$27.5 million to develop Clear Lake Vista, a premium 297-unit, 3-story, surface-parked multifamily project in Savannah, Georgia. The project is strategically located within a 180-acre master-planned development along Pooler Parkway, offering prime access to retail, commercial spaces, and major transportation routes.

This project capitalizes on the economic growth and employment opportunities in the Savannah MSA, including transformative developments like Hyundai's new plant and the expanding Port of Savannah.

The Port of Savannah, the largest single-operator container terminal in North America, is a key economic driver, providing access to global markets with its unmatched efficiency and strategic location near major interstates. It is the fastest-growing port in the U.S., handling nearly 5.5 million TEUs in 2024, supporting over 450,000 jobs statewide and driving sustained demand for housing in the surrounding areas.

Hyundai Motor Group's \$7.6 billion electric vehicle (EV) Megaplant, located just 10 minutes away from the Clear Lake Vista site, represents the largest economic development project in the state's history. This state-of-the-art facility is designed to produce up to 300,000 EVs annually. The plant, along with its battery partner LG Energy Solution, will employ approximately 8,500 workers, establishing the region as a hub for advanced manufacturing and sustainable technology.



EXECUTIVE SUMMARY

Savannah's economic landscape is further strengthened by major employers such as Gulfstream Aerospace Corporation, the largest private employer in Savannah, with over 19,000 global employees; JCB, a leading manufacturer of construction equipment; and two major hospitals in the healthcare sector, collectively employing close to 9,000 medical professionals. Additionally, the Savannah College of Art and Design (SCAD) with over 17,000 students contributes to the region's vibrant and diverse workforce.

With an 84% drop in multifamily construction starts since the second quarter of 2022 due to disruptions in capital markets, ongoing affordability challenges in the single-family housing market, and the explosive employment growth in Savannah, Clear Lake Vista is uniquely positioned to capitalize on robust rental demand.

The market's strong institutional presence, coupled with abundant economic opportunities, provides significant upside potential for POH and its investors.

POH is a highly regarded multifamily operator and sponsor in the United States, having acquired, developed, and managed a diversified portfolio of residential and commercial assets valued at over \$2.1 billion. This portfolio has generated an average return on investment of 74% and a 24% IRR for investors.

INVESTMENT HIGHLIGHTS

Project Name Clear Lake Vista

City, State Savannah, Georgia

Property Type Garden Style Multifamily

Total Acres

14 Acres

Number of Units 297 Units Average Unit Size 960 Square Feet

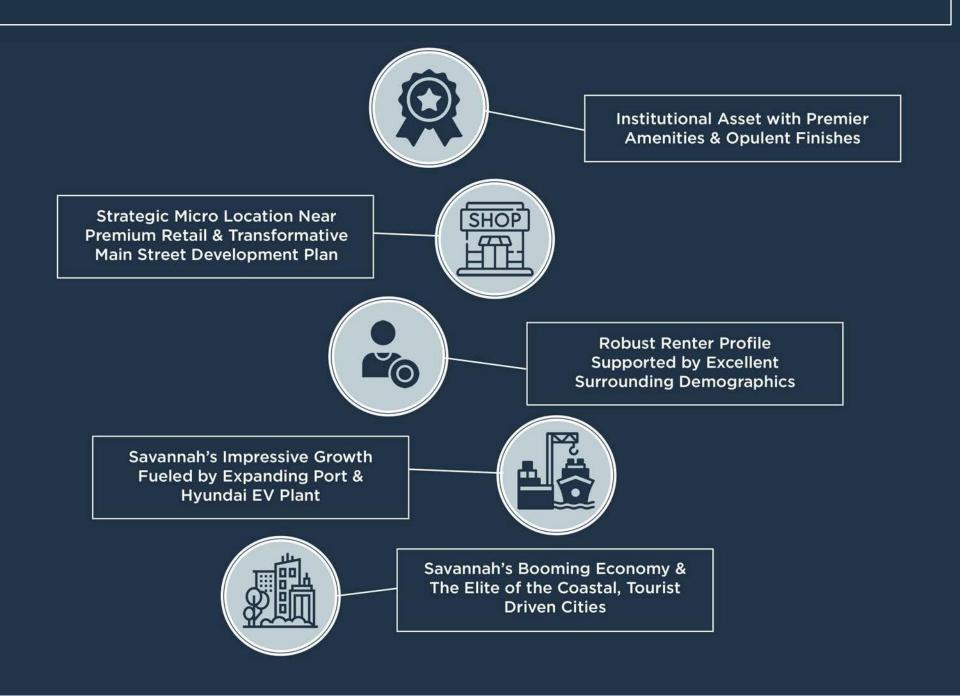
Average Unit Rent \$1,895

Total Fully Capitalized Cost \$71 Million **Debt** \$44 Million

Project Equity Raise \$27.5 Million

Standard Rent K 1

INVESTMENT HIGHLIGHTS



LOCATION DETAILS

POINTS OF INTEREST

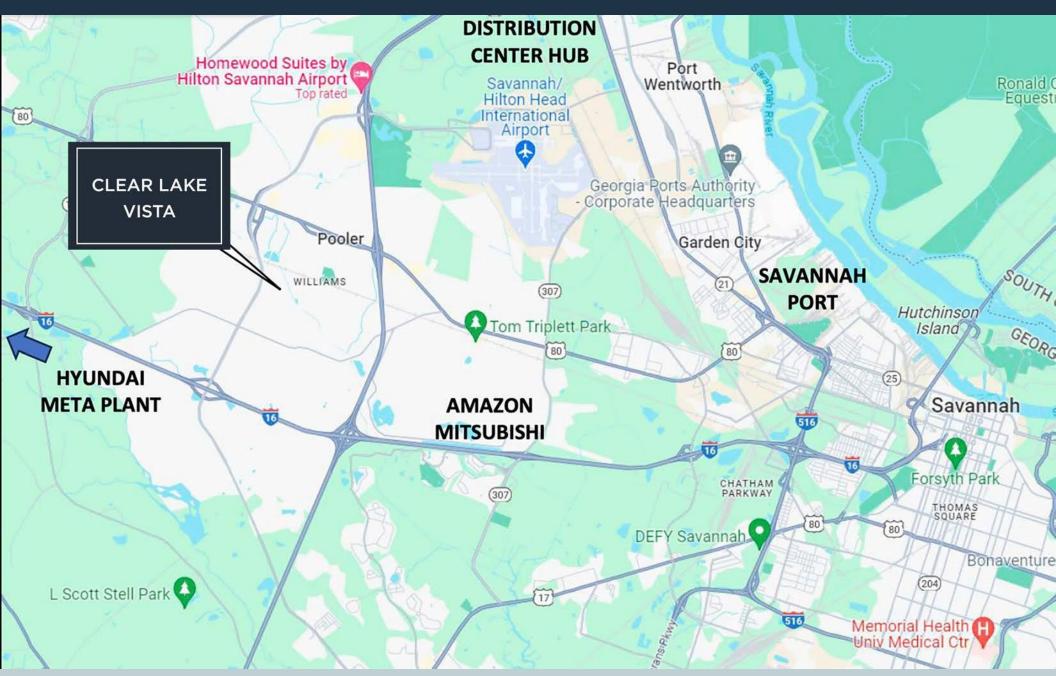
- 1. Costco
- 2. Publix (2)
- 3. Chick-fil-A (2)
- 4. Crumble Cookies
- 5. Lowe's
- 6. Sam's Club
- 7. Starbucks
- 8. Mellow Mushroom
- 9. Aldi
- 10. Chipotle
- 11. Dave & Busters
- 12. The Home Depot
- 13. Walmart
- 14. Five Guys
- Tanger Outlets (H&M, Ralph Lauren, Gap, Old Navy, Under Armor, Columbia, Forever 21, Banana Republic, Clark's, Michael Kors, Coach, Nike)
- 16. Pooler Cinemas
- 17. Pooler Pointe Shopping Center (Dick's, Hobby Lobby, Ulta, Home Goods, Five Below)

MAJOR EMPLOYERS

- 18. Port of Savannah (54,900 Jobs)
- 19. Gulfstream Aerospace (11,400 Jobs)
- 20. International Paper (903 Jobs)
- 21. Hyundai EV Plant (8,500 Jobs)
- 22. JCB North America (600 Jobs)
- 23. Mitsubishi Hitachi (150 Jobs)



LOCATION DETAILS



LOCATION DETAILS PREMIER MICRO-LOCATION

SAVANNAH, GEORGIA - GATEWAY TO GROWTH

With its convenient location off I-16, future Lakeview residents can easily explore everything that the thriving Savannah submarket has to offer. Commuting is a breeze with proximity to major employers such as Hyundai's manufacturing plant, the Port of Savannah, the healthcare system, Gulfstream, SCAD, and many others. Pooler's suburban charm, combined with urban conveniences, has made it a magnet for both residential and commercial investments.



Proximity to Major Employers:

Within a short commute to Gulfstream Aerospace, the Port of Savannah, and the Hyundai EV Plant.

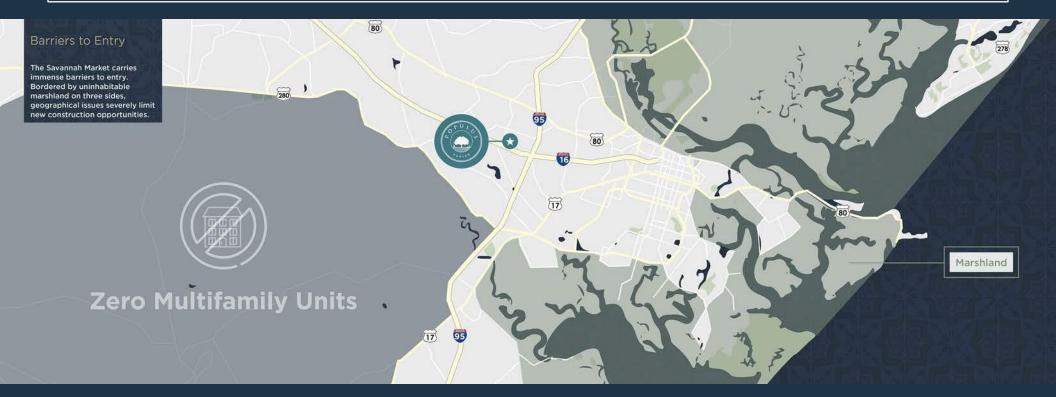
Retail and Lifestyle Amenities:

Features Tanger Outlets, Costco, Pooler Pointe Shopping Center, and a variety of dining and entertainment options.

Exceptional Connectivity:

Strategically located at the intersection of I-95 and I-16, offering seamless access to Savannah-Hilton Head International Airport and downtown Savannah.

LOCATION DETAILS HIGH BARRIERS TO ENTRY



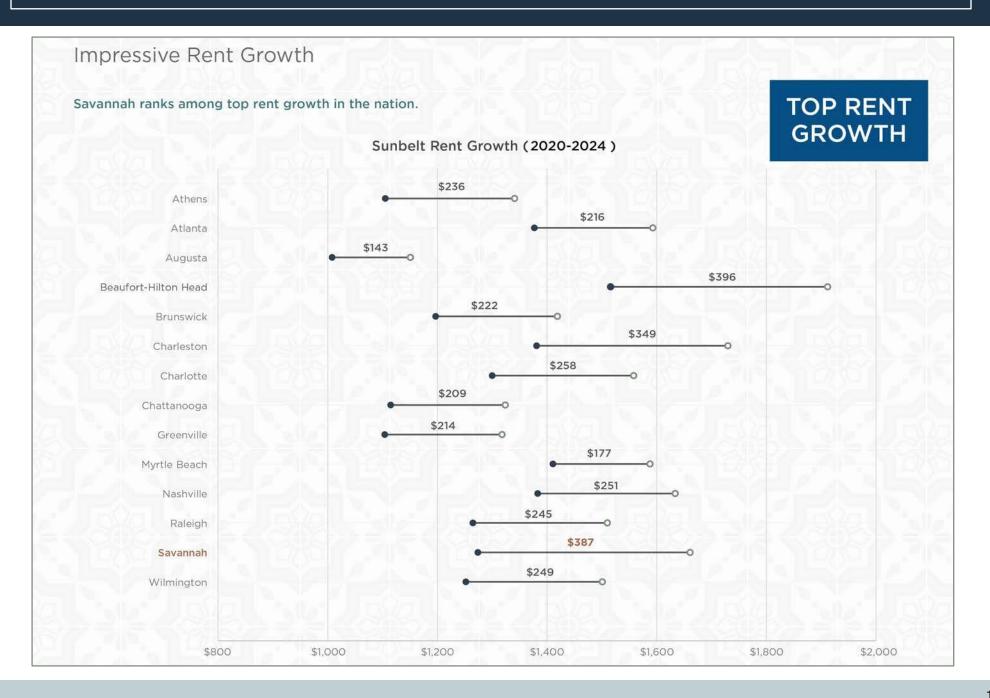
HIGH BARRIERS TO ENTRY: LIMITED DEVELOPMENT OPPORTUNITIES

Pooler's natural geography, combined with its established urban planning policies, creates significant barriers to new development. These factors ensure that existing properties in Pooler, metro Savannah, maintain their exclusivity and competitive advantage.

Infrastructure Readiness:

Investment in roadways and utilities has kept pace with growth, supporting longterm sustainability.

LOCATION DETAILS IMPRESSIVE RENT GROWTH



MULTIFAMILY FUNDAMENTALS BEST FUNDAMENTALS IN HISTORY DRIVING DEMAND

Supply and Demand Imbalance

With a growing population and diversified employment base, Savannah offers an ideal environment for multifamily investments. Nationwide, the United States faces a severe housing shortage of approximately 5 million units.

Housing completions have declined by 50%, from over 6 units per 1,000 residents pre-GFC to just 3 units per 1,000 residents today. This systemic undersupply has led to multi-decade lows in per capita housing inventory, exacerbating affordability challenges and fueling demand for rental properties.

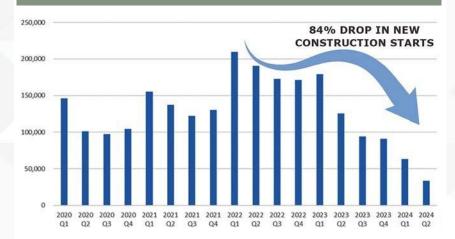
CORE MULTIFAMILY FUNDAMENTAL

Long-term supply/demand imbalance in rental housing



U.S. Bureau of Economic Analysis. Reflects U.S. resident population plus armed forces overseas. 1960 refers to January 31, 1960. Today refers to June 30, 2024. Blackstone Proprietary Data, as of June 30, 2024

CONSTRUCTION STARTS SINCE Q1 2020

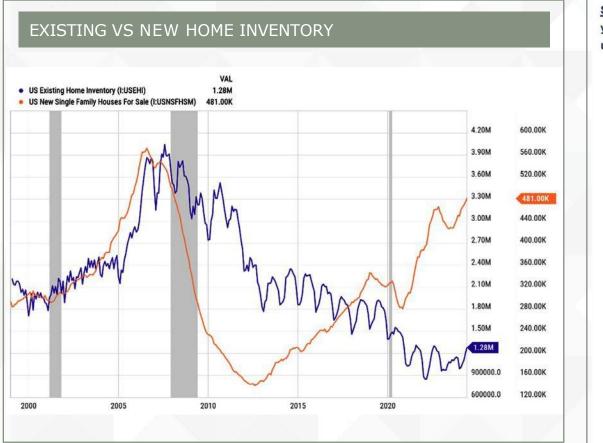


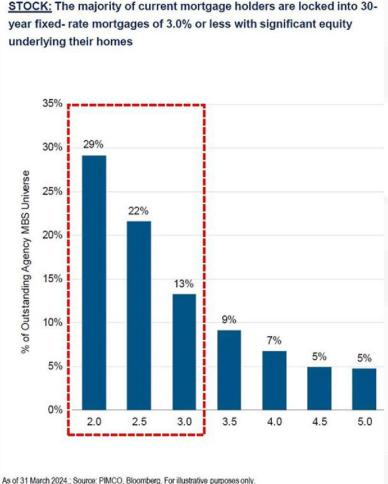
The cost disparity between homeownership and renting has reached its widest point in over 20 years. The increase of 30year fixed mortgages coupled with rising home prices, has made monthly mortgage payments substantially more expensive than average rents. Renting remains significantly more affordable than buying, making renting a more compelling option.



MULTIFAMILY FUNDAMENTALS LOCK IN EFFECT

Approximately 90% of current homeowners with mortgages have locked in rates below 5%. With prevailing market rates exceeding 7%, there is a strong reluctance among these homeowners to sell their properties, as doing so would mean forfeiting their advantageous mortgage terms. This "lock-in effect" contributes to the low inventory of homes for sale, further tightening the housing market and pushing potential buyers toward the rental market.





Refer to Appendix for additional outlook and risk information.

MULTIFAMILY FUNDAMENTALS IMPLICATIONS FOR MULTIFAMILY INVESTMENTS



THESE MARKET DYNAMICS CREATE A FAVORABLE ENVIRONMENT FOR MULTIFAMILY INVESTMENTS

- **Resilient Demand:** The persistent housing shortage and affordability challenges are driving sustained demand for rental properties, ensuring high occupancy rates and steady rental income.
- Inflation Hedge: Short-term leases typical in multifamily properties allow for regular rent adjustments, providing a natural hedge against inflation.
- Attractive Returns: The supply-demand imbalance supports rental growth, enhancing the potential for strong returns on multifamily investments.





MULTIFAMILY FUNDAMENTALS AFFORDABILITY CHALLENGES

The combination of high home prices and elevated mortgage rates has significantly reduced housing affordability. As of 2024, only 26% of average American household incomes qualify for a mortgage on a median-priced home, a sharp decline from approximately 50% two decades ago. This decline in affordability underscores the growing appeal of renting, which offers greater financial flexibility and requires lower upfront costs compared to homeownership. The Savannah region exemplifies these national trends, with robust demand and high absorption rates for new units. These dynamics further solidify Pooler's position as a high-performing market for rental housing.

WIDE COST DIFFERENTIAL BETWEEN OWNING AND RENTING

Sharp increases in home prices and higher mortgage rates have created the widestcostdifferentialbetweenowningandrentinginthepasttwodecades.

Today only 26% of average American household incomes qualify for a mortgage for a median priced home, down approximately 50% from 20 years ago. (Source: Marcus & Millichap)

Recent surveys indicate a 60% likelihood that renters believe they will never be able to own a home.





HYUNDAI

Electric Vehicle and Battery Plants are Transforming Savannah

Hyundai's electric vehicle manfufacturer's operations will be the state's largest economic development



\$7.6B Hyundai Total Investment

\$4.7B Direct Payroll Over the Next 10 Years







\$122B ECONOMIC IMPACT



AIRPORT IN THE U.S.

(TRAVEL + LEISURE 2022)

_____X

#1



\$3.2B

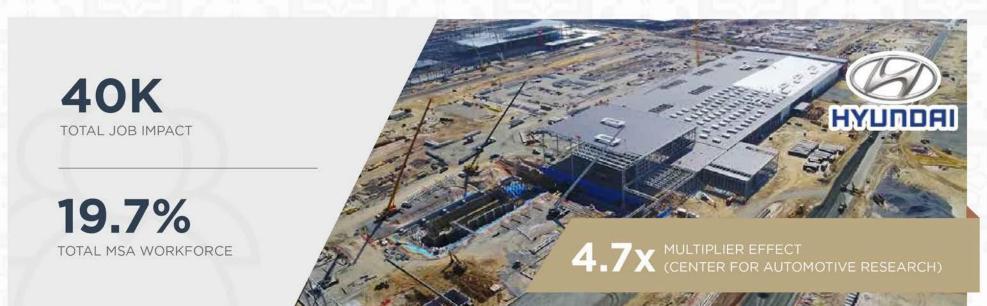
OUTPUT ANNUALLY



\$114M DIRECT SPENDING BY ENTERTAINMENT PRODUCTIONS

LARGEST HEALTHCARE PROVIDER IN SE GEORGIA

GEORGIA HYUNDAI EV IMPACT







22.5 MSF INDUSTRIAL SPACE DELIVERED YOY

29.2 MSF INDUSTRIAL SPACE UNDER DEVELOPMENT





GULFSTREAM AEROSPACE CORPORATION: headquartered in Savannah, employs over 11,000 people locally and contributes more than \$6 billion annually to the region's economy. Its state-of-the-art facility spans over 7 million square feet, including production, research, and service operations. The company has delivered more than 2,700 aircraft worldwide, cementing its position as a leader in business aviation.



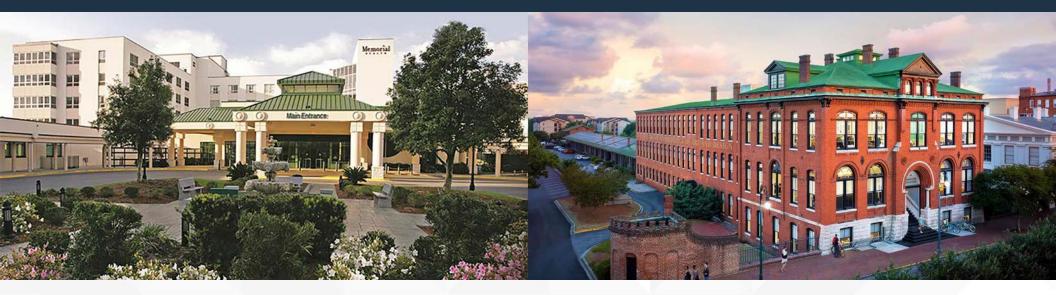
PORT OF SAVANNAH: The total economic impact of Georgia's deepwater ports on the state economy is \$122B. Port activity in Georgia now supports 561,000 full- and part-time jobs or 11% of total employment across the Peach State. Operated by GPA, the Port of Savannah is the largest single-terminal container facility of its kind in North America, the 2nd-busiest container exporter, and the 6th-busiest overall capacity port in the U.S. recently Ports Authority approved \$205 million for capital improvement projects that will increase the Port of Savannah's container capacity by 20%. This would bring a total annual capacity of 4.7 million 20-foot equivalent container units (TEUs) to 6 million.



MARKET LOGISTICS CENTERS: Fueled by the Port, Savannah's distribution sector is booming. The world's largest distributors, from manufacturers to large-scale retailers, have facilities in Savannah, including The Home Depot, IKEA, Target, Floor and Decor, Wayfair, and more. Savannah is ideally located on the Atlantic Ocean in the southeastern part of the U.S.







HEALTHCARE SECTOR: Savannah is home to a robust healthcare industry, employing approximately 26,700 workers in the seven-county combined statistical area. Major healthcare providers include:

- Memorial Health
- **Memorial University Medical Center (MUMC):** A 645-bed facility offering the region's only Level 1 trauma center and a children's hospital.
- St. Joseph's/Candler Health System: The largest faith-based healthcare system in the area, employing over 4,400 individuals and continually expanding to meet regional needs.

SCAD

SAVANNAH COLLEGE OF ART AND DESIGN (SCAD): A global leader in arts and design education, SCAD has a profound economic and cultural impact on the region with 17,600 students, generating 9,600 indirect jobs. This institution contributes significantly to Savannah's creative industries, attracting global talent and innovation. SCAD elevates Savannah as a hub for arts, design, and film, further enhancing the city's reputation and economy.

The Savannah region benefits from a balanced mix of high-paying, skilled positions and a steady flow of workforce migration to support continued growth.







ECONOMIC TRANSFORMATION: Savannah's explosive growth story is anchored by strategic investments and population trends:

Population Growth: A 30% increase since 2000, with projections for an additional 30% by 2030.

Impressive Rent Growth: Savannah is among the top cities in the nation for rent growth in the Sunbelt region.

Tourism Impact: Over 14 million visitors annually, contributing \$3.3 billion in annual visitor spending.



Port Expansion: \$231 million invested to increase container capacity to 9.5 million TEUs, supporting exponential job growth.

• In 2022, Garden City Terminal announced the undertaking of a \$200M expansion investment. Included in the project will be 30 new cranes, container storage, truck lanes and gates.

• Georgia Ports Authority is expanding all operations to improve capacity to 9.5 million TEUs per year, increasing capacity by 3 million TEUs by 2025. By 2050, GPA plans for 20 million TEUs capacity.

• Investment of another \$4.5 billion is planned during the next 12 years, including development of a 200-acre container handling facility on Hutchinson Island with capacity of 2.7 million TEUs.

• \$218M Mason Mega Rail Terminal recently opened, doubling the Port's rail capacity to 1 million container lifts per year, adding 97,000 feet of new rail at Garden City Terminal and increasing the number of working tracks from 8 TO 18.

MARKET DYNAMICS INDUSTRIAL AND CREATIVE ECONOMY



Advanced Manufacturing: Savannah's manufacturing sector contributes \$3.2 billion annually, supported by companies like Hyundai and Gulfstream.

Creative and Academic Hub: Institutions like Savannah College of Art and Design (SCAD) fuel a vibrant creative economy with 17,600 students and 9,600 indirect jobs.

Tourism Impact: Over 14 million visitors annually, contributing \$3.3 billion in annual visitor spending.

Explosive Film Destination: Savannah has emerged as a premier location for film and TV productions, with over 200 professional productions contributing \$114 million in direct spending annually. The city's rich architecture, vibrant culture, and incentives make it a top choice for the industry.

SAVANNAH'S DYNAMIC ECONOMIC ENVIRONMENT POSITIONS IT AS ONE OF THE MOST VIBRANT AND RAPIDLY GROWING CITIES IN THE SOUTHEAST.

DEVELOPMENT THESIS



Real House Partners' development approach focuses on delivering high-quality, thoughtfully designed, and well-amenitized multifamily communities that cater to the needs of growing suburban markets. Clear Lake Vista development exemplifies this vision through the following core principles:

Proximity to Employment and Infrastructure

The site's location offers:

• Immediate access to major employment hubs, including Hyundai's EV Metaplant, the Port of Savannah, and two major hospitals providing healthcare services and employing a significant medical workforce.

• Convenient connectivity to I-16 and Pooler Parkway, ensuring ease of commuting for residents.

Visibility and Accessibility

Clear Lake Vista is positioned along a high-traffic corridor with over 20,000 vehicles per day, providing excellent visibility and convenient access for prospective residents.

Superior Design and Amenities

The development features best-in-class amenities, including:

- Thoughtfully landscaped outdoor spaces.
- Modern interiors with premium finishes.
- Resort-style recreational facilities tailored to meet the expectations of today's renters.

Market Dynamics

Positioned to leverage strong rental demand and limited new supply in the Savannah market, Clear Lake Vista is strategically located in a highperforming suburban market that continues to attract a diverse and growing population.

POH UNIQUE VALUE TO INVESTORS





Pre-Development Risk Eliminated

POH minimizes investor risk by closing only after achieving key project milestones:

- Entitlements Secured: All permits and entitlements obtained.
- **Debt Financing Procured:** Favorable terms secured through banking relationships.

Operational Expertise

POH assumes a lead role in all facets of project execution, including:

- Lease-Up Process: Driving rapid occupancy.
- **Property Operations:** Streamlined management to enhance returns.
- **Design Oversight:** Creating differentiated, best-in-class living environments.

Strong Financial Capabilities

In challenging financing markets, POH leverages its strong relationships to secure competitive terms, ensuring access to high-quality projects. The firm's institutional-level due diligence and stress-tested models underpin its reputation for delivering consistent returns.

POH Thorough Underwriting, Control, and Supervision

• Since 2009, POH has achieved an outstanding track record acquiring, developing, and managing/operating more than 9,555 residential for-rent units. Our total project capitalization is valued at over \$2 billion with an average return on investment of 74% and a 24% internal rate of return (IRR) on properties sold.

• Our extensive experience in the industry has provided POH with a thorough understanding of the market and the opportunity to cultivate invaluable relationships. This positions us exceptionally well to capitalize on the unique opportunities we see in the market.

POH UNIQUE VALUE TO INVESTORS

Meticulous Deal Structuring

• Institutional Quality Due Diligence: POH engages in institutionallevel legal and financial due diligence, thoroughly reviewing all legal agreements, financial scenarios, and risk profiles.

• **Rigorous and Focused Underwriting:** Our rigorous underwriting and stress testing approach has resulted in consistently outsized returns to our investors.

Experienced Manager, Operator, & Seller

• **Market Expertise:** Our extensive market knowledge and exceptionally valuable database of market trends enable us to make well-informed decisions.

• **Operational Agility:** Leveraging our extensive experience managing over 9,555 units, we are equipped to make agile and informed decisions that maximize property value.

• **Strong Financial Capabilities:** Financing has become harder to source, and only strong and reputable groups with solid banking relationships like POH are able to secure financing.

Value in Experience

POH's extensive market knowledge, robust partnerships, and proven expertise in design and operations offer investors a unique advantage, ensuring well-executed projects that deliver exceptional returns.

Strong and Proven Track Record



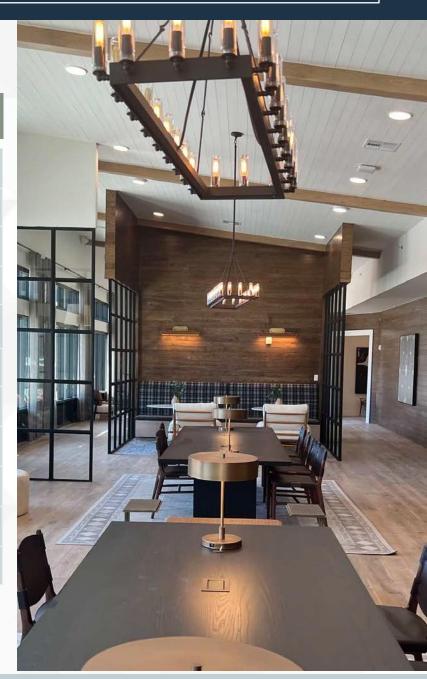
POH has acquired, developed, and managed a diversified portfolio of residential and commercial assets valued at over \$2 billion.



POH has generated a 74% return on investment and a 24% IRR to its investors on its realized multifamily residential properties.

FINANCIAL SUMMARY

| | 1 | | | | | | | |
|---|-----|--------------|--|--|--|--|--|--|
| INVESTMENT DETAILS | | | | | | | | |
| Total Development Costs: | | \$71 Million | | | | | | |
| Total Cost per Unit: | | \$239,000 | | | | | | |
| Expected Investor IRR: | | 12 to 15% | | | | | | |
| Expected Investor ROI: | 52% | | | | | | | |
| Expected Cash on Cash Stabilized Yield: | | 8% | | | | | | |
| Hold Period: | | 3 to 7 years | | | | | | |
| Yield to Cost: | | 6.54% | | | | | | |
| Exit Cap Rate Assumption: | | 5.2% | | | | | | |
| Average Unit Rent: | | \$1,895 | | | | | | |
| Financing Loan to Cost: | | 65% | | | | | | |
| Loan Amount: | | \$44 Million | | | | | | |



FINANCIAL ANALYSIS

| Development Capitalization | Total | Per Unit | Per Sq Ft | Financing | Assumptions | |
|--|---------------|---------------------|---|---|---|---|
| Land Purchase | \$7,675,500 | \$25,843 | \$26.91 | Term | | |
| Hard Costs | \$49,493,150 | \$166,644 | \$173.51 | Interest Ra | te | |
| Soft Costs & Contingency | \$13,006,312 | \$43,792 | \$45.60 | Loan to Co | ost | |
| Acquisition Fee | \$1,019,747 | \$3,433 | \$3.57 | Loan Amou | unt | |
| Total Project Level Development Costs | \$71,194,709 | \$239,713 | \$249.59 | Amortizatio | on Begins | |
| Debt Proceeds at Closing | \$43,745,000 | | | | | |
| POH Equity | \$25,025,895 | 91% | | Financing | Assumptions | |
| Developer's Equity | \$2,423,814 | 9% | | Interest Or | nly Period | |
| Scenario 1 - Project Sale Upon Stabilization | | | | Interest Ro | ite | |
| Project Level Returns | Year 1 | Year 2 | Year 3 | Loan Amo | | |
| Payouts, Cash Flow After Debt Service & Reserves | | \$1,001,775 | \$1,751,171 | | lue at Refinan | ce |
| Annual Cash on Cash Return Cumulative Cash on Cash Return | | 4.0% 4.0% | 7.0% 11.0% | Amortizatio | on Period | |
| Disposition Proceeds (Net of Sale Costs) Per Unit | | | \$86,967,959 \$292,821 | | | |
| Unpaid Loan Balance POH Sale Proceeds POH Outstanding Deal Equity | \$25,025,895 | \$25,025,895 | \$43,745,000 \$35,787,035 \$25,025,895 | | | |
| Profit From Sale | φ23,023,073 | | \$10,761,140 | | | |
| 3 Year Sale | Leveraged IRR | Equity Multiple | ROI | | | |
| Deal Level Returns | 15.8% | 1.54x | 54.0% | | | |
| Scenario 2 – POH Hold | | | | | | |
| Project Level Returns | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 |
| Payouts, Cash Flow After Debt Service & Reserves | | \$1,001,775 | \$1,751,171 | \$1,251,907 | \$1,374,828 | \$1,518,115 |
| Annual Cash on Cash Return Cumulative Cash on Cash Return | | 4.0% 4.0% | 7.0% 11.0% | 7.6% 18.6% | 8.4% 27.0% | 9.3% 36.3% |
| Disposition Proceeds (Net of Sale Costs) Per Unit | | | | \$89,411,175 \$301,048 | \$91,211,270 \$307,109 | \$92,928,578 \$312,891 |
| Unpaid Loan Balance POH Sale Proceeds POH Invested Deal Equity Return of Equity (Distributed after Refi) | \$25,025,895 | \$25,025,895 | \$25,025,895 \$8,625,237 | \$55,398,518 \$34,012,657 | \$55,398,518 \$35,812,752 | \$55,398,518 \$37,530,060 |
| POH Outstanding Deal Equity | \$25,025,895 | \$25,025,895 | \$16,400,658 | \$16,400,658 | \$16,400,658 | \$16,400,658 |
| Profit From Sale Deal Level IRR Deal Level Equity Multiple Deal Level Return on Investment | | | | \$11,442,405 14.2% 1.62x 61.7% | \$12,871,517 13.6% 1.73x 72.9% | \$14,226,715 13.1% 1.84x 84.4% |

| Financing Assumptions | Initial Loan |
|-----------------------|--------------|
| Term | 48 Months |
| Interest Rate | 7.95% |
| Loan to Cost | 58.6% |
| Loan Amount | \$51,554,968 |
| Amortization Begins | 49 Months |

| Financing Assumptions | Refinance |
|----------------------------|--------------|
| Interest Only Period | 10 Years |
| Interest Rate | 5.00% |
| Loan Amount | \$71,022,011 |
| Loan to Value at Refinance | 68.0% |
| Amortization Period | 30 Years |

Year 7

\$1,601,054

9.8%

46.0%

\$94,700,612

\$318,857

\$55,398,518

\$39,302,093

\$16,400,658

\$15,535,858

12.8%

1.96x

96.0%

RENT AND SALES COMPS

Rent Comps

| Property | Year Built | Units | % Leased | Unit Size | Mkt Rent |
|-------------------------------|------------|-------|----------|-----------|-------------|
| Clear Lake Vista | | 297 | | 960 | \$1,895 |
| Populus Pooler | 2023 | 316 | 88.8% | 955 | \$1,881 |
| Botanic Apartments | 2023 | 391 | 78.0% | 1,018 | \$2,061 |
| Marion Lake | 2024 | 340 | 51.2% | 949 | \$1,937 |
| Riverchase Vista | 2024 | 300 | 62.3% | 952 | \$1,756 |
| Tapestry Park Apartment Homes | 2021 | 232 | 94.3% | 1,131 | \$1,918 |
| Average | | | | | \$1,943 |

Sales Comps

| Property | Year Built | Units | Sale Date | Price/Unit |
|---|------------|-------|-----------|-------------|
| Beacon Place Godley Station | 2021 | 252 | Aug-22 | \$289,683 |
| Pointe Grand Savannah | 2021 | 288 | Mar-22 | \$300,000 |
| Botanix Luxury Apartments | 2023 | 391 | TBD | \$275,000 |
| The Baxly | 2020 | 275 | Oct-21 | \$385,455 |
| Riverworks | 2021 | 306 | Dec-21 | \$500,000 |
| Mariner Grove | 2016 | 320 | Jun-22 | \$297,656 |
| AVERAGE | | | | \$341,299 |
| Clear Lake Vista - Basis | | 297 | | \$239,227 |
| Clear Lake Vista - Discount to Comp Sales | | | | (\$102,072) |

SUMMARY OF TERMS AND PARAMETERS

TARGET RAISE

\$27.5 million aggregate

INVESTMENT SECTOR

Multifamily development

GEOGRAPHY

Savannah, GA

ESTIMATED TARGET RETURNS TO INVESTORS

• 8% preferred average annualized rate of return starting in year-2 of development

• 12% to 15% IRR

CONSTRUCTION PERIOD EST CASH FLOW

- 4% cash-on-cash on year-2
- 7% cash-on-cash on year-3

TOTAL PROJECT COST

\$71 Million

MINIMUM INVESTMENT

\$300,000

TERM

3-7 years

REQUIREMENT AND STRUCTURE

• Investor capital will be called once entitlements and permits are granted, debt financing is obtained, and guaranteed maximum pricing (GMP) contracts with general contractor is finalized.

TARGET DISTRIBUTION SPLITS:

• Starting in the second year of development, Members receive an 8% preferred average annualized rate of return, then Managing Member receives a 3.43% return

• Thereafter, 70% to Members and 30% to Managing Member

For investments above \$3 million:

• Starting in the second year of development, Members receive an 8% preferred average annualized rate of return, then Managing Member receives a 2% return

• Thereafter, 80% to the Member and 20% to the Managing Member

SPONSOR FEES

Acquisition fee of 1.5% of total asset value and an annual asset management fee of 1% of deployed equity upon the stabilization of each property

SPONSOR PRINCIPALS

Ben Colonomos, David Lewin, Leo Peicher

ACCOUNTANTS

BDO

ATTORNEYS

Miami - Carlton Fields Atlanta - Morris Manning & Martin LLP

POH TRACK RECORD

\$2.14 Billion

Acquired, Developed and Managed

37 Residential and Commercial Assets

74%

Realized ROI to Investors on Residential Assets Sold

9,905 Apartment Units

24% IRR to Investors in Residential Deals

10 US Markets **4,819** Apartment Units Sold



POH TRACK RECORD

| Asset | City/State | Property Type | Capitalized Value | # Units or SF | IRR to Investor | Multiple to Investor | ROI to Investor |
|-----------------------------------|------------------------------------|----------------------|----------------------|------------------|--------------------|-------------------------|--------------------|
| Single Family Homes | | | | | | | |
| LBD / Blue Ocean - South Florida | South Florida | SFH | \$28,000,000 | 216 | | | |
| Single Family Portfolio - Atlanta | Atlanta, GA | SFH | \$22,400,000 | 352 | | | |
| Sub-Total SFH | | | \$50,400,000 | 568 | | | |
| Multifamily | | | | | | | |
| Cobblestone | Ellenwood, GA (Atlanta) | Multifamily | \$9,800,000 | 240 | 34.26% | 1.91 | 91.43% |
| Steeplechase | Norcross, GA (Atlanta) | Multifamily | \$26,010,000 | 306 | 38.39% | 2.53 | 153.56% |
| Lakefront Vista | Marietta, GA (Atlanta) | Multifamily | \$17,300,000 | 222 | 26.35% | 1.94 | 93.95% |
| Grove Point | Norcross, GA (Atlanta) | Multifamily | \$27,000,000 | 312 | 49.93% | 2.44 | 143.78% |
| Waterford Point | Lithia Springs, GA (Atlanta) | Multifamily | \$33,500,000 | 344 | 30.16% | 2.08 | 107.86% |
| Southwinds Point | Stockbridge, GA (Atlanta) | Multifamily | \$28,350,000 | 240 | 22.71% | 1.96 | 96.12% |
| Hampton Point | McDonough, GA (Atlanta) | Multifamily | \$28,900,000 | 276 | 25.21% | 1.80 | 80.47% |
| Crestmark | Lithia Springs, GA (Atlanta) | Multifamily | \$44,856,000 | 334 | 34.46% | 1.98 | 98.41% |
| Hunters Point | Chattanooga, TN | Multifamily | \$35,800,000 | 260 | 13.28% | 1.40 | 39.83% |
| Newnan Crossing | Newnan, GA (Atlanta) | Multifamily | \$65,858,000 | 298 | 18.78% | 1.57 | 57.20% |
| Exchange at Holly Springs | Holly Springs, NC (Raleigh-Durham) | Multifamily | \$65,100,000 | 316 | 17.08% | 1.56 | 55.78% |
| The Knoll at South Congress | Austin, TX | Multifamily | \$81,750,000 | 308 | 27.22% | 1.76 | 75.64% |
| Sugarloaf Grove | Lawrenceville, GA (Atlanta) | Multifamily | \$50,440,000 | 194 | 33.52% | 1.76 | 76.11% |
| The Rylan | Tysons Corner, VA | Multifamily | \$127,816,592 | 389 | | | |
| Main Street Lofts | Mansfield, TX (Dallas Fort Worth) | Multifamily | \$54,000,000 | 266 | 13.74% | 1.51 | 51.41% |
| Richmond Row (McGinnis) | Suwanee, GA (Atlanta) | Multifamily | \$98,000,000 | 345 | 18.90% | 1.60 | 60.24% |
| Mason Sugarloaf | Lawrenceville, GA (Atlanta) | Multifamily | \$59,816,622 | 312 | | 1 | |
| SODO Duluth | Duluth, GA (Atlanta) | Multifamily | \$81,000,000 | 256 | 20.34% | 1.62 | 61.59% |
| Springs Ranch | Colorado Springs, CO | Multifamily | \$89,019,455 | 330 | | | |
| The Crest at South Point | McDonough, GA (Atlanta) | Multifamily | \$65,813,901 | 378 | | | |
| Neuhaus Lake Worth Apartments | Dallas Fort Worth, TX | Multifamily | \$47,811,265 | 288 | | | |
| The Perry | Peachtree Corners, GA (Atlanta) | Multifamily | \$36,945,665 | 160 | | | |
| The Hamlet at MidCity | Huntsville, AL | Single Family Rental | \$47,174,724 | 231 | | | |
| The Hamlet at Wildlight | Jacksonville, FL | Single Family Rental | \$59,774,401 | 250 | | | |
| Springside Apartments | Powder Springs, CO | Multifamily | \$59,325,053 | 226 | | 1 | |
| The Lacy Apartments | Kennesaw, GA (Atlanta) | Multifamily | \$97,865,645 | 327 | İ | | |
| Adria Venice | Venice, FL (Sarasota) | Multifamily | \$100,424,986 | 335 | İ | 1 | |
| Maren Venice | Venice, FL (Sarasota) | Multifamily | \$94,810,893 | 330 | | 1 | |
| The Parker Apartments | Acworth, GA (Atlanta) | Multifamily | \$92,479,719 | 330 | | | |
| Airport Crossing Apartments | Austin, TX | Multifamily | \$66,847,853 | 256 | | | |
| Ross Road Apartments | Austin, TX | Multifamily | \$85,800,699 | 328 | | 1 | |
| Suwanee Apartments | Suwanee, GA (Atlanta) | Multifamily | \$88,032,725 | 350 | | 1 | |
| TOTAL | | | \$2,142,664,197 | 9,905 | 23.8% | 1.74 | 74.4% |





REAL HOUSE

REAL HOUSE PARTNERS

2411 Olleros Street, 803 office, City of Buenos Aires, Argentina. Pablo Giunta

(+54911) 4185-6272

pablo@realhouse.lat

(+5411) 4500-0464

www.realhouse.lat